

Company Name: _____ Date: _____
 Trade Name / DBA: _____
 Billing Address: _____ City: _____ State: _____ Zip: _____
 Shipping Address: _____ City: _____ State: _____ Zip: _____
 Phone: () - _____ Fax: () - _____
 Email: _____ Web site: _____
 Owner/Principal: _____ Phone: () - _____
 Home Address: _____ City: _____ State: _____ Zip: _____
 Description of Business: _____ Date Established: _____ # of Employees: _____
 Are you a mobile or home based business? Yes No
 Type of Merchandise to be purchased: _____ Brands of Boats in Stock: _____
 Annual Gross Sales: \$ _____ Projected Monthly Purchases: _____
 Should your account be: taxable or non taxable
 Print names of up to 3 full-time employees authorized to purchase on this account (unique email address for each signer will provide online access to www.westmarinepro.com):
 Buyers : 1. _____ 2. _____ 3. _____
 Title: _____
 Email: _____

Key Marine Suppliers: (Please list other marine distributors/manufactures with whom you have a wholesale account)

Company Name	Phone#	Fax#	Open Terms
1. _____	() - _____	() - _____	_____
2. _____	() - _____	() - _____	_____

Payment type requested: Credit Card Open Terms* PO Required? Yes No

***For consideration of open terms please complete the following information:**

Incorporated Sole Proprietorship Partnership LLC
 Fed ID# or Tax ID#: _____ Duns#: _____
 Accounts Payable Manager: _____ A/P email: _____ Phone: () - _____

Credit References:

Company Name	Phone#	Fax#	Open Terms
1. _____	() - _____	() - _____	_____
2. _____	() - _____	() - _____	_____

Bank Reference:

Bank Name: _____ Account#: _____
 Average Balance: \$ _____ Phone#: () - _____ Contact: _____

Signature required on all applications

I certify that all statements are true and complete and authorize any wholesale, commercial, or if a proprietorship, business or personal credit investigation needed for verification. I hereby agree to seller's terms and conditions of sale as documented by the seller and agree to make all payments due. I further agree to pay any and all collection costs and/or attorney's fees involved in the collection of these debts. In addition I agree to pay 1.5 percent monthly late charges on any due and unpaid balances. Title to all purchases vests in the seller until paid in full by purchaser.

Signature: _____ Title: _____ Date: _____
 (Owner/Principal, Partner, or Corporate officer)

The following MUST be included with your application:

1) copy of your business license 2) copy of marine advertising 3) state resale certificate for tax exemption

Completing an application does not guarantee an account with Port Supply

Personal Guarantee – Please complete and sign if requesting open terms.

I, _____, residing at _____
 (print guarantor's name) (guarantor's home address)

for good and valuable consideration, including the extension of credit to the company or companies listed on this application from which I will benefit do hereby personally guarantee and promise to pay on demand any obligation of Customer to West Marine Pro without regard for any claim of setoff, counterclaim or defense. I hereby waive notice of sales to Customer, and of the terms thereof, and of non-payment or other default or dispute with Customer. I hereby waive any right to a jury trial and consent to all renewals and modifications of terms of sale or credit. This is a continuing and irrevocable guarantee and I hereby subordinate any indebtedness of Customer to me to that of Customer to West Marine Pro.

Date: _____ Signature: _____ Phone #: () - _____

For West Marine Pro Use Only

O	D	By	Date	Mkt#	Sls#	Zone	Cgry	WHS	Ship Via	Frft AI	PRB	Cards	PTL	Cat	Account #